2016 - 2017 NURSERY PRODUCTION SURVEY

Scott Enebak November 2017

2016 - 2017 Survey

- **√** Two page questionnaire sent in June to all available nursery addresses in 12 southern states.
- **✓** Follow up telephone calls made to maximize participation and update addresses.
- ✓ Creation of an Excel data file, then data summary using SAS.
- ✓ Report preparation.

RESULTS

Questionnaire Response

- ➤ Total of 58 surveys sent out.
- >43 were returned with seedling production numbers.
- >15 nurseries did not respond to survey.
- > 6 of those 15 nurseries had responded to our requests in previous years.
- >49 surveys in data, 1 fewer data points than last year.

Conifer Production by Stock: 2016-17

	Conifer Production	Percent Change from Last Year
Bareroot Stock	829,033,000	+ 2.8%
Container Stock	211,769,000	+ 3.0%
Total Conifer	1,040,802,000	+ 2.9%

Conifer Production: 2016-2017

Species	Production	Percent Change from Last Year
Loblolly Pine	814,458,000	+ 3.9 %
Slash Pine	114,642,000	+ 2.2 %
Longleaf Pine	92,734,000	- 6.2 %

- >87% of Loblolly pine produced is bareroot stock
- >84% of Slash pine produced is bareroot stock
- >96% of Longleaf pine produced is container stock

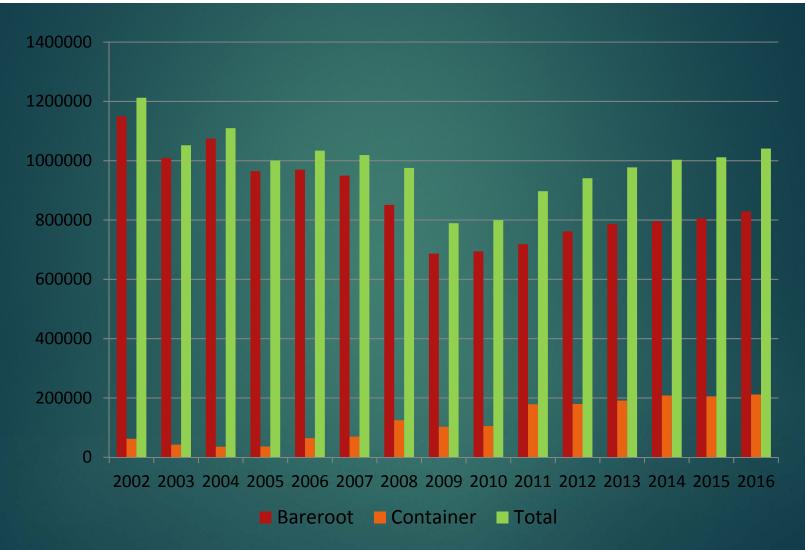
Conifer Production: 2016-2017

	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12
Loblolly	78%	77%	78%	77%	76%	75%
Slash	11%	10%	10%	10%	9%	9%
Longleaf	09%	11%	11%	11%	12%	13%
Total	98%	98%	99%	98%	97%	98%

Production by Ownership Category: CONIFERS

	2016-20	017	2015-2016		
	Production	Percent	Production	Percent	
Bareroot					
State	78,029,000	9	72,239,000	9	
Private	369,529,000	45	419,960,000	65	
Industry	381,472,000	46	313,822,000	26	
Container					
State	8,127,000	4	7,459,000	4	
Private	180,917,000	85	177,694,000	91	
Industry	22,726,000	11	20,250,000	5	

CONIFER Production by Stock Type: 2002-2016



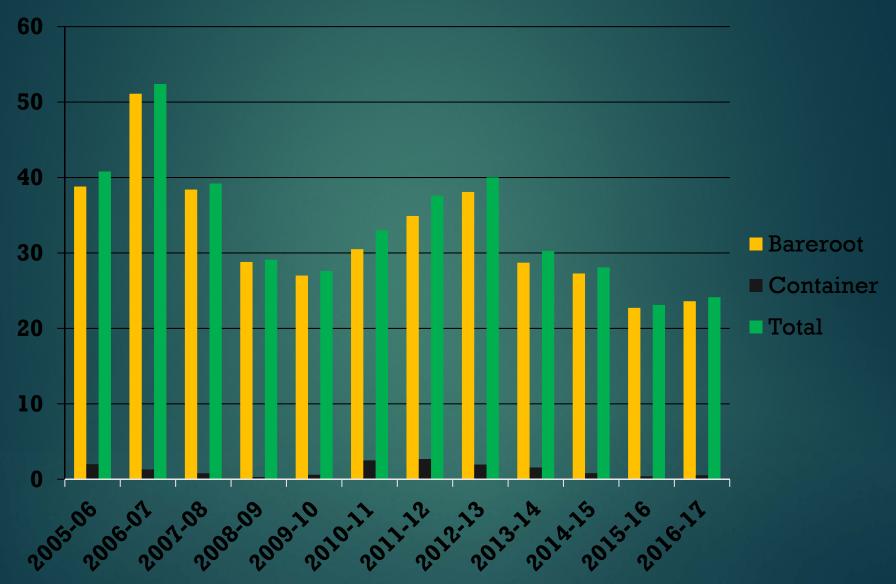
Hardwood Production

	2016-2017		2015-2016		2014-2015	
	Numbers	Percent Change	Numbers	Percent Change	Numbers	Percent Change
Bareroot Stock	23,596,000	+3.8%	22,717,000	- 17%	27,279,000	- 5%
Container Stock	535,000	+64%	395,000	- 51%	804,000	- 48%
Total Hardwood	24,131,000	+9.1	22,112,000	- 21%	28,083,000	- 7%

RESULTS - Hardwood production

	2016-17	% Change Previous yr	2015-16	% Change Previous yr
Dogwood	351,000	- 21%	448,000	+ 10%
Eucalyptus	175,000		0	
Green Ash	531,000	-12%	609,000	- 49%
Oak	15,025,000	+ 5%	14,217,000	- 28%
Others	5,466,000	+ 17 %	4,637,000	-17%
Pecan	528,000	- 16 %	634,000	-12%
Sweetgum	936,000	- 23%	1,227,000	+51%
Sycamore	552,000	+ 2%	544,000	-14%
Walnut	79,000	- 6%	84,000	-88%
Yellow Poplar	488,000	-31%	712,000	+21%
Total	24,131,000	+ 4%	23,112,000	-22%

Hardwood Production: 2005-2016



Production by Ownership Category: Hardwoods

	2016-2017		2015-2016		2014-2015	
	Production	Percent	Production	Percent	Production	Percent
Bareroot						
State	9,078,000	38	7,949,000	35	12,544,000	46
Private	11,770,000	50	12,224,000	58	11,149,000	41
Industry	2,745,000	12	2,543,000	7	3,723,000	14
Container						
State	4,000	1	12,000	3	8,000	1
Private	531,000	99	383,000	97	796,000	99
Industry	0	0	0	0	1,000	0

Production by Ownership Category: ALL SPECIES

	2016-2017		15-16 (MM)	14-15 (MM)	13-14 (MM)	12-13 (MM)
State	95,241,000	9%	8%	10%	11%	11%
Private	562,749,000	53%	59%	56%	51%	55%
Industry	406,944,000	38%	33%	34%	39%	34%
Total	1,064,934,000		1,034.5	1,031.3	1,013.9	980.9

Production by State - All species

	2016-2017 Production (x 1000)	Rank	% Change Previous Year	2015-2016 Production (x 1000)	Rank	% Change Previous Year
Alabama	106,116	3	-9	116,002	3	-6
Arkansas	98,277	4	-1	98,819	4	-8
Florida	59,056	8	-2	60,438	8	65
Georgia	352,661	1	5	334,834	1	-2
Louisiana	33,707	10	42	23,735	10	7
Mississippi	86,455	5	3	84,048	5	3
N. Carolina	73,852	7	12	65,838	7	-1
Oklahoma	4,845	12	269	1,313	12	-54
S. Carolina	130,289	2	-6	139,304	2	7
Tennessee	5,887	11	-21	7,438	11	4
Texas	78,420	6	9	71,728	6	-12
Virginia	35,369	9	14	31,040	9	2

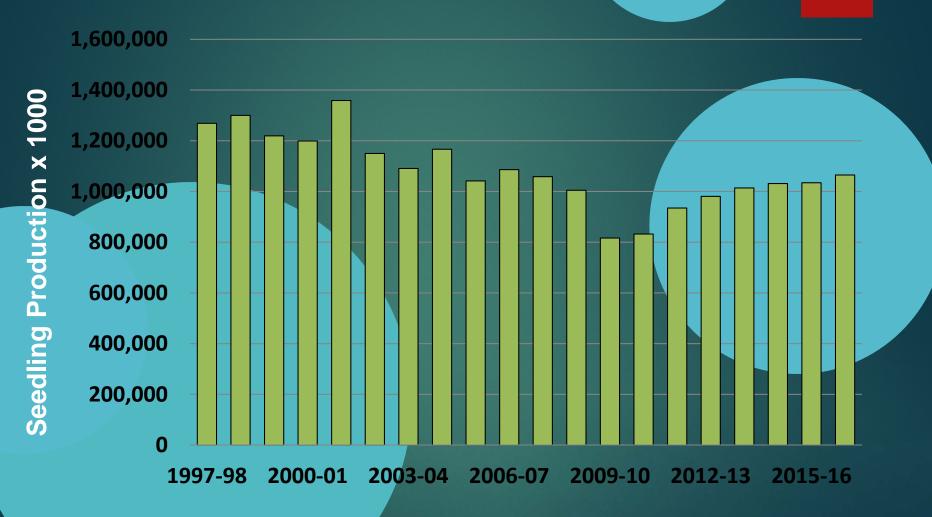
AU Southern Forest Nursery Management Cooperative Members

- All species & stock types

Nursery Cooperative Members comprise 82% of all regional seedling production.

Nursery Cooperative Members comprised 87% of bareroot seedlings and 60% of container seedlings.

Seedling Production: 1997-2016



2016-17 Seedling Production Survey

- 1. After four years of below the magical <u>1 BILLION</u> mark, regional seedling production was up again with 1,064,928,000 seedlings.
- 2. Seedling production in 2016 is up 2.9% overall across the region from the 2015 planting season. Continues a 8-yr trend of increasing since 2010.
- 3. Regional bareroot conifer production is up 2.8 % and hardwood production increased slightly; 2.0 MM (+9.1%) from the 2015 planting season.
- 4. Georgia is the No. 1 seedling producer for conifer (347.6 MM) and Arkansas is the No. 1 hardwood (11.1 MM) seedling producer.
- 5. Nursery Cooperative members continue to lead seedling production in the region and have increased it's contribution to container stock production.
- 6. While small private nurseries are responding more favorably to our requests for seedling production, a large portion of private, container producers are not.

